

February Newsletter

Key Facts

- Administer general anesthesia in dental offices
- We bring all necessary equipment & supplies
- Dentist only provides suction and operator
- Missouri State Law requires medical insurance cover our service for certain individuals

Sedation Monitoring Course Dates

- February 24th 8am to noon
- March 3rd 8am to noon
- **Register today!**

Contact Information

Catherine O'Connor
Practice Liaison

352 Consort Drive
Ballwin, MO 63011

636-386-1120 (phone)
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coconnor@waai.net (email)

Premier Dental Anesthesiology News

Our board certified anesthesiologists have scheduled and/or performed nearly fifty sedations in local dental offices since the first of the year. In addition, eight local dentists have already received their general anesthesia site certificates from the Missouri Dental Board. Another twenty dentists are currently waiting to undergo site inspection.

Our administrative office handles our billing and the collection of our fees. We arrange for the prepayment of our bill based on the dentist's estimate of the procedure length. We will accept the patient's commercial medical insurance in lieu of prepayment in the following instances:

1. a child under the age of five,
2. a person who is severely disabled, or
3. someone who has a medical or behavioral condition which requires general anesthesia when dental care is provided.

We provide each dental office with informational brochures and pre-procedure instruction handouts. Please find an example of these brochures enclosed. Before the procedure, each patient is evaluated by a member of our staff prior to obtaining clearance for surgery.

Sedation Monitoring Course

...Now taking registrations!

According to a mandate from the State of Missouri, each dentist and dental assistant must complete our sedation monitoring course before working with us. Approximately thirty dentists and fifty assistants have already successfully completed training. We have condensed this class into one four-hour session and we offer it free of charge. Our next two courses will be on February 24th and March 3rd from 8:00am to noon.

Please call us to reserve a spot!

March Newsletter

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Sedation Monitoring Course Dates

- April 14th 8am to noon
- Additional dates TBA
- **Register today!**

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Premier Dental Anesthesiology News

Our board certified anesthesiologists have scheduled and/or performed nearly one hundred sedations in local dental offices since the first of the year. In addition, ten local dentists have already received their general anesthesia site certificates from the Missouri Dental Board. Another twenty dentists are currently waiting to undergo site inspection.

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Monthly Newsletter

KEY FACTS

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- *We now accept Care Credit*

SEDATION MONITORING COURSE

- Now taking registrations
- Condensed Class time
- Free of charge
- *Register today!*

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Premier Dental Anesthesiology News

Our board certified anesthesiologists have scheduled and/or performed nearly two hundred general anesthetics in local dental offices since the first of the year. We transport all of our equipment and supplies to your office in our brand new specially-equipped cargo van.

Our administrative office handles our billing and the collection of our fees. We have recently added Care Credit as a payment option. We will accept the patient's commercial medical insurance in lieu of prepayment in certain instances.

We will be at the **Mid-Continent Dental Congress** in the St. Charles Convention Center on September 7th and 8th. In addition to having a booth, our anesthesiologists will be giving a one-hour lecture on our program. Also, look for our ad in the June/July issue of the *St. Louis Dentistry* magazine.

Meet Our Anesthesiologists

Our board-certified anesthesiologists each possess over 15 years of experience.

F. Andrew Abelo, M.D. – Diplomate, American Board of Anesthesiology & Testamur of the American Society of Echocardiography

Christopher R. Erkmann, M.D. – Diplomate, American Board of Anesthesiology & Member of our Pediatric Anesthesiology Rotation

Keith S. Krummenacher, M.D. – Diplomate, American Board of Anesthesiology

David A. Reimers, D.O. – Diplomate, American Osteopathic Board of Anesthesiology & Certification of Special Qualifications in Pain Therapy

Thomas E. Saak, M.D. – Diplomate, American Board of Anesthesiology & Certification of Special Qualifications in Critical Care Medicine

Stephen R. Smith, M.D. – Diplomate, American Board of Anesthesiology

To ensure safe and efficient sedation, nurse anesthetists frequently accompany our anesthesiologists to the dental offices.

Visit our website at www.premierdentalanesthesiology.net



September 2007 Newsletter

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Marketing Specialist

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Our Website
www.PremierDentalAnesthesiology.net

Premier Dental Anesthesiology News

With nearly 45 practice groups already signed up and several more scheduled, Premier Dental Anesthesiology is growing quickly!

Along with added staff and new software, our scheduling has now become faster and more efficient in order to meet the needs of your patients. And remember, by using Premier, you are keeping your patients *and* your revenue.

On September 7th & 8th we participated in the **Mid-Continent Dental Congress** at the St. Charles Convention Center where we found overwhelming interest in our services. If you were unable to make it to the trade show and would like more information, please call Caryn Dugan at 636-386-1120.

Coming up...

Next Month on Saturday, October 13, you can find us at the **St. Louis Walk Now For Autism and Community Resource Fair** in Forest Park. Premier has been very successful with pediatric cases throughout the region and with the challenges that Autistic children face every day, even a simple dental cleaning can be cause for fear. Because this procedure can become too difficult for both parents and their children, a trip to the dentist can unfortunately be avoided.

Our board-certified anesthesiologists have worked with many children and the patience and experience they bring into your office will make any child's experience at the dentist a pleasant one.

If you are interested in seeing our video showing one of our anesthesiologists and a local dentist working together on a case, please call our offices and we will gladly mail you a copy.

ADMINISTRATIVE OFFICE
Premier Dental Anesthesiology

351 Consort Drive
Ballwin, MO 63011

Phone (636) 386-1120
Fax (636) 386-1125

October 2007 Newsletter

KEY FACTS

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[Our Website](http://www.PremierDentalAnesthesiology.net)
www.PremierDentalAnesthesiology.net

Premier Dental Anesthesiology News

It is only October and we have already completed over 200 cases! There is no doubt that the word is out about Premier and the demand keeps growing. Our board certified anesthesiologists, all of who have over 15 years of experience individually, come to your office with all the necessary equipment to safely sedate your patient.

By using Premier Dental Anesthesiology, you will be able to:

- Cut the time you work on a patient
- Not have to worry about performing your dental work **and** monitoring their vitals at the same time
- Not have to refer your patient out to have work done
- Keep all of your revenue

What's New...

On October 13, Premier attended the St. Louis Walk for Autism Research event. We were located in the resource area where we spoke with parents, family members, and friends of those diagnosed with autism. According to *www.autismspeaks.org*, "Today, 1 in 150 individuals is diagnosed with autism, making it more common than pediatric cancer, diabetes, and AIDS combined. It occurs in all racial, ethnic, and social groups and is four times more likely to strike boys than girls."

These are some pretty intimidating statistics. Knowing that autism is this prevalent in our community, it heightens our awareness of just how many people find everyday living a constant challenge. Something as simple as a teeth cleaning can be too difficult to manage. Premier can help. Our anesthesiologists have treated patients with an array of medical difficulties and continue to find great satisfaction in helping individuals who find dental visits uncomfortable.

If you are interested in seeing our video showing one of our anesthesiologists and a local dentist working together on a case, please call our offices and we will gladly mail you a copy.



November 2007
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Premier Dental Anesthesiology News

Have you ever...

- Had a patient that needed their wisdom teeth out?
- Had a highly anxious patient who was difficult to work with?
- Encountered a patient with severe mental challenges like autism that could not get through even a simple teeth cleaning?
- Thought about and maybe even tried conscious sedation, but then decided against it because it is too difficult to control?

This is a small sampling of why over 45 dentists are currently using Premier Dental Anesthesiology. Everyone has their reason for using our services, whether it be patient need or just another service that a growing practice wants to include to attract new patients. Having Premier in your office is a winning combination for both you and your patient.

Our board certified anesthesiologists take care of all the sedation and monitoring of your patients, so that you can do your work uninterrupted. Procedures that used to take multiple appointments because of anxiety can now be done quietly, comfortably and within one appointment. Patients with mental challenges no longer have to go years and years without their annual exams. There is no need to outsource that patient who needs their wisdom teeth extracted. And conscious sedation...do you want to really have to worry about their vitals when you are in the middle of a procedure?

With Premier Dental Anesthesiology you can:

- Keep your patients
 - Keep your revenue
 - Grow your practice
-

Still not sure? Call us for a free video that shows two actual cases done right here in the Saint Louis Area!

SEASON'S GREETINGS!

December 2007

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Premier Dental Anesthesiology News

With nearly 300 completed cases, Premier Dental Anesthesiology ends this year, our first full year in business, in fact, with a bang! December has proven to be our busiest month yet with January filling quickly.

It has been a fun year getting to know the staff in all of the dental offices. And, we have been thanked time and time again for our services by their patients. Just last week we heard this from West Country Pediatric Dentistry,

"You guys are always on time. The Doctor and the nurse anesthetist are so friendly and work really well with our patients. You all provide a very needed service!"

Comments like these are always good to hear and actually encourage us to work harder and find new ways how we can better help you. We have come up with a few ideas and we will share them with you after the new year.

We hope you have a very safe and happy holiday season and look forward to serving you in the new year.

If you are interested in seeing our team in action during a dental procedure please call for a free DVD.
